
The essential 7Cs when writing a specification

1. Clear



Use plain language. Avoid ambiguity to improve understanding for all users (not just lawyers!)

2. Correct



Cite standards, and content from standards, that are current. Say things once and in the right place (have a single section for submission procedures that covers all).

3. Concise



Use 'keywords' and colons. Instead of 'The Contractor shall indicate all critical dimensions on shop drawings', be concise: 'Shop drawings: Indicate dimensions'.

4. Consistent



Use consistent structure, terminology and style. Do this across every section for every discipline.

5. Complete



Include enough information. When citing a standard, you may be required to specify other parameters such as grade, finish or class.

6. Comprehensive



Cover the depth of content that is important for the situation. Use a template to consider what is important to specify, and exclude what is not.

7. Coordinated



Ensure that all references within the specification are correct. Coordinate the references to the specification in all other contract documentation (such as annotations in drawings).

Across the world, at universities, aspiring architects and engineers receive hours and hours of training in how to design and prepare drawings, but in general receive little support or instruction on how to prepare a written specification.

A master specification system will have template text that is well written, with a consistent editorial style. A good master specification system must follow the principles of the seven Cs.

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